

# Cheat Sheet

## Suggested Questions to Ask Prospective Students

### *General*

- What led you to inquire?
- Have you spoken with someone from <institution> before?

### *Past/Current Education*

- Please tell me a bit about your educational background.
- Have you taken <courses> in the past?
- What goals are you hoping to obtain from continuing your education?
- What is important to you when choosing a college? Why is that important?
- What are some of your favorite classes?

### *Past/Current Jobs*

- What type of work are you currently doing?
- What do you like/dislike about what you're doing?
- If you could change something about your position, what would it be?
- What is your work schedule like?
- What motivates you?
- Describe your ideal working environment.

### *Career Field of Interest*

- What are some of your career goals? Short term? Long term?
- How did you get interested in that?

### *Ideal Future Education*

- When are you hoping to begin a program? When are you hoping to have it completed?
- What other schools are you looking at?
- What do you like/dislike about [other schools]?
- Describe the ideal environment for you to continue your education.
- Is there anyone helping you with your decision?
- How long have you been thinking about going back to school?

- What has prevented you from returning to school in the past?
- What is different now?
- What does your schedule look like?

### ***Skill Attainment/Enhancement***

- What kind of skills are you hoping to enhance or learn by returning to school?
- What skills are you hoping to gain?
- What do you consider to be some of your greatest strengths?
- What would you like to improve upon?
- What would you like to learn in your classes?

### ***Future in General***

- What is important to you in the future?
- Where do you see yourself in 5 years? 10 years?
- What would completing \_\_\_\_\_ / obtaining this degree mean for you?

### ***Interest/Hobbies***

- What do you like to do in your free time?
- How did you get interested in that?

### ***Concerns***

- What are your concerns about returning to school?
- What has prevented you from reaching your goals?
- What might prevent you from starting school / reaching goals now?
- What were the reasons you were able to continue / pursue your education before?
- What has changed?
- What are some of the deciding factors informing your decision?