Student Interview Notes Discovery / Motivation

Conversation Starters: Tell me about... In what way(s)... Elaborate on... How would you... Explain... Describe... Why... What is it about... Tell me more...

General: What led you to inquire?	Past/Current Education: Tell me about your educational background? What goals are you hoping to achieve? Favorite classes?
Past / Current Jobs: What type of work? Likes and dislikes? Schedule?	Career: Goals short and long term? How did you get interested in that?
Future: At what other schools are you looking? Anyone helping you make decision? When are you hoping to begin a program? What is important to you in future?	Skills: What skills are you hoping to learn? Greatest strengths? What would you like to improve upon?
Interests: What do you like to do in free time? How did you get interested in that?	Concerns: What has prevented you from reaching goals? What might prevent you from achieving goals? Deciding factors informing decision?

Needs	Goals	Motivations	